

Statement of Financial Condition

September 30, 2011

FINANCIAL CONDITION Unaudited
Average balances as of Sept. 30,

AVERAGE BALANCES, YIELDS AND RATES Unaudited
Six months ending Sept. 30,

	2011	2010
	(dollars in thousands)	
Assets		
Loans to members, net of allowance for loan losses	\$1,318,128	\$ 1,438,238
Investment securities	919,698	626,044
Cash and due from banks	35,082	31,560
Property and equipment, net	28,133	27,018
Other assets	38,156	34,721
Total Assets	<u>\$2,339,197</u>	<u>\$ 2,157,581</u>
Liabilities and Members' Equity		
Member savings:		
Prime Share and Clubs	\$ 944,175	\$ 824,637
Checking	268,893	240,130
Money Market	243,505	218,851
Share Certificates	419,561	437,055
Total member savings	1,876,134	1,720,673
Accrued expenses	19,790	16,301
Borrowed money	199,000	194,603
Members' Equity	244,273	226,004
Total Liabilities and Members' Equity	<u>\$2,339,197</u>	<u>\$2,157,581</u>

	Average Balances		Yields and Rates	
	2011	2010	2011	2010
	Jan-Sept	Jan-Sept	Jan-Sept	Jan-Sept
	(dollars in thousands)			
Interest Earning Assets				
Loans:				
Share Loans	\$ 4,294	\$ 4,770	3.8 %	4.3 %
Mortgages and Home Equity	947,852	1,033,175	4.5	4.9
Auto Loans	211,094	246,970	4.5	5.1
Other Loans	162,452	158,143	6.3	6.4
Total Loans	<u>1,325,692</u>	<u>1,443,058</u>	<u>4.8</u>	<u>5.1</u>
Investment Securities:				
Overnight	287,429	249,123	0.3	0.2
Available for Sale	615,893	363,458	1.0	1.7
Held to Maturity	2,711	-	0.8	-
Other Investments	13,665	13,463	0.7	0.3
Total Investments	919,698	626,044	0.8	1.1
Total Interest Earning Assets	<u>\$2,245,390</u>	<u>\$2,069,102</u>	<u>3.2 %</u>	<u>3.8 %</u>
Interest Bearing Shares and Liabilities				
Member savings:				
Prime Share and Clubs	\$ 944,175	\$ 824,637	0.3 %	0.6 %
Checking	268,893	240,130	0.1	0.2
Money Market	243,505	218,851	0.4	0.7
Share Certificates	419,561	437,055	2.3	2.8
Total Shares	<u>1,876,134</u>	<u>1,720,673</u>	<u>0.7</u>	<u>1.1</u>
Borrowings	<u>199,000</u>	<u>194,603</u>	<u>4.1</u>	<u>4.2</u>
Total Interest Bearing Shares and Liabilities	<u>\$2,075,134</u>	<u>\$1,915,276</u>	<u>1.0 %</u>	<u>1.5 %</u>
Net Interest Spread			<u>2.1 %</u>	<u>2.4 %</u>
Net Interest Margin			<u>2.2 %</u>	<u>2.5 %</u>